

THE MINISTER OF STATE IN THE MINISTRY OF PETROLEUM AND NATURAL GAS AND THE MINISTER OF STATE IN THE MINISTRY OF DEFENCE (SHRI S. KRISHNA KUMAR): (a) and (b). Government have taken decisions to implement some of the recommendations relating to economy measures. These involve, inter-alia, reduction of expenditure on manpower, FOL, rationalisation of training programmes etc.

(c) The Armed Forces have initiated measures to implement the decisions to reduce expenditure in certain areas.

**Trade Done by Trade Development Authority and Indian Institute of Foreign Trade**

3002. SHRI P.G. NARAYANAN: Will the Minister of COMMERCE be pleased to state:

(a) the value of trade done with the assistance of the Trade Development Authority and Indian Institute of Foreign Trade during the last three years, separately; and

(b) the total amount spent on Trade Development Authority and Indian Institute of Foreign Trade during the above period?

THE DEPUTY MINISTER IN THE MINISTRY OF COMMERCE (SHRI SALMANKHURSHED): (a) The erstwhile Trade Development Authority (Now ITPO) was set up as an export promotion organisation for

promoting export of selected non-traditional products to specific markets and providing a package of services to exporters mainly in small scale sector. It does not enter the export transactions directly but only assists its members to do so, by playing the role of catalyst. It is thus not possible to quantify the value of trade done with the assistance of Trade Development Authority. However, as a result of its promotional programmes, estimated value of business secured by its members during the last three years i.e. 1988-89 to 1990-91 is given below:-

<i>Year</i>	<i>Business Generated (Rs. in crores)</i>
1988-89	115.68
1989-90	188.48
1990-91	129.21
<b>Total:</b>	<b>433.37</b>

The Indian Institute of Foreign Trade is mainly a Research and Training Institution in the fields of foreign trade, International business and marketing through specialised training programmes. As it is a non-trading organisation, it is not possible to quantify the value of trade done with the assistance of Indian Institute of Foreign Trade.

(b) The total amount spent on the Trade Development Authority and Indian Institute of Foreign Trade during the last three years i.e. from 1988-89 to 1990-91 is given below:-

<i>Year</i>	<i>Trade Development Authority</i>	<i>Indian Institute of Foreign Trade (Rupees in lakhs)</i>
1988-89	443.14	172.37
1989-90	523.61	191.60
1990-91	553.29	204.03